

## Job description

### About Webpulse:

Webpulse Solution Private Limited is an awarded best web designing, digital marketing & branding company in India. Head quartered in New Delhi with branch offices in the UK & Australia, the company is serving 5000+clients from all over the world.

Major services offered by the company a re incorporate web designing, ecommerce website designing, and development, CRM development, digital marketing, SEO services, B2B & B2C portal development, social media optimization & marketing, logo & brochure designing & branding services.

### Requirement Criteria and Job description mentioned below:

1. Any Graduate/ Under Graduate

2. Age–18yrs.to25yrs. at the time of joining

3. SalaryRange–12,000/-to15,000/-per month

4. Job Location– Webpulse IT Park, Ashok Nagar, Ranchi

5. Benefits–ESIC andEPFafter3monthsofworkingat on-job training

6. Leaves–As per company Policy

7. Designation after Selection for:

i) **Telesales Executive(BDE):** Business Development Executive

ii) **Content Writer & Editor:** Content Writer & Editor

### Job description of Telesales Executive (BDE):

- Prospect for potential new clients and turn this into business growth.
- Selling of Branding Services, Websites, Digital Marketing services by establishing contact and developing relationships with prospects.
- Conduct focused one legant sales presentations.
- Maintaining excellent relationships with clients by providing support, information, and guidance; researching and recommending new opportunities; recommending profit and service improvements.
- Managing and retaining long-term relationships with existing clients and Increasing client base.
- Promote the company's services addressing or pre dicting the client's objectives.
- Answers questions from clients about service benefits.

- Deliver tasks in a timely and accurate manner.
- Follow direction for speedy execution while looking for ways to improve the process and increase efficiency.

**Job description of Content Writer & Editor:**

**Advantage:**SEO,B2B,DigitalMarketing,Website,E-Commerce

- Must be able to write SEO friendly content for Websites, Social Media, Blogs, Articles & PR
- Excellent Writing, Spelling, and Understanding of Grammar are essential to the role.
- Succinct, Fact-Filled Content.
- An engaging, active tone
- Writing broken up by subheadings.
- Embedded links throughout the test etc.

**Interested students carefully fill the Google form for Registration below :**

**Link - <https://forms.gle/nCV7iwcd9BMd7tqh9>**

Or

**Scan QR Code -**



If anyone is having any query then feels free to contact with your placement officer.

**Ankit Tiwary**

**Training & Placement Officer**

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